Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of)	
Petition of WorldCom, Inc. Pursuant)	
to Section 252(e)(5) of the)	
Communications Act for Expedited)	
Preemption of the Jurisdiction of the).	CC Docket No. 00-218
Virginia State Corporation Commission)	
Regarding Interconnection Disputes)	
with Verizon Virginia Inc., and for)	
Expedited Arbitration)	
)	
In the Matter of)	CC Docket No. 00-249
Petition of Cox Virginia Telecom, Inc.)	
)	
In the Matter of)	CC Docket No. 00-251
Petition of AT&T Communications of)	
Virginia Inc., etc.)	

VERIZON VA'S REBUTTAL TESTIMONY ON MEDIATION ISSUES (CATEGORIES I AND III THROUGH VII)

RIGHTS OF WAY

ALAN YOUNG

SEPTEMBER 5, 2001

2		
3		I. <u>INTRODUCTION</u>
4	Q.	PLEASE STATE YOUR NAME, TITLE AND BUSINESS ADDRESS.
5	A.	My name is Alan Young. I am employed by Verizon Services Corporation as
6		Specialist – Federal Communications Commission ("FCC") Regulatory and Legal
7		Support, Joint Use and Licensing. My business address is 35 S. Haddon Avenue,
8		Floor 2, Haddonfield, New Jersey 08033.
9		
10	Q.	DID YOU FILE DIRECT TESTIMONY ON RIGHTS OF WAY ISSUES
I l		ON JULY 31, 2001?
12	A.	Yes.
13		
14	Q.	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
15	A.	The purpose of my testimony is to rebut the positions of WorldCom and AT&T
16		on the remaining issues pertaining to access to poles, ducts, conduit and rights of
17		way that WorldCom and AT&T have raised in this arbitration.
18		
19	Q.	HAVE YOU READ THE TESTIMONIES OF WORLDCOM WITNESS
20		LYNN CARSON AND AT&T WITNESS FREDRICK CEDERQVIST?
21	A.	Yes.
22		
23	Q.	WHAT ISSUES REMAIN BETWEEN THE PARTIES?
24	A.	The remaining issues Verizon VA had with AT&T are: (1) final contract language
25		addressing the rates at which Verizon VA would provide AT&T with access to its

poles, conduit, ducts and rights of way; and (2) whether Verizon VA must provide AT&T with access to its cable plats. The issues remaining between Verizon VA and WorldCom are: (1) whether the terms and conditions governing Verizon VA's provision of access to its poles, ducts, conduit and rights of way should be contained in a separate licensing agreement referenced by the Parties Interconnection Agreement or in the Parties Interconnection Agreement itself; (2) whether Verizon VA should be required to itemize its bill to WorldCom for make-ready work performed by Verizon VA.

Q. PLEASE DESCRIBE VERIZON VA'S POSITION WITH RESPECT TO THE REMAINING UNRESOLVED ISSUES WITH AT&T.

A. It is Verizon VA's understanding that AT&T agreed to the language that

WorldCom and Verizon VA agreed to regarding rates for access to poles, conduit,
ducts and rights of way. Verizon VA has not agreed to provide AT&T with
access to its cable plats. During the mediation, Verizon VA explained to AT&T

(although not to AT&T Witness Cederqvist who was not present for the
mediation) that Verizon VA's cable plats would not provide AT&T with the
information that it sought. Verizon VA did offer to work with AT&T to provide
it with the information that it needs, just as it is doing for Sprint in New York.

AT&T seemed to be in agreement with this proposal.

Q. IS VERIZON VA'S POSITION THAT TERMS AND CONDITIONS GOVERNING ACCESS TO POLES, DUCTS, CONDUIT AND RIGHTS

	OF WAY SHOULD BE INCLUDED IN A SEPARATE AGREEMENT
	"WHOLLY INCONSISTENT WITH THE COMMUNICATIONS ACT OF
	1934 AND INCONSISTENT WITH INDUSTRY PRACTICE" AS
	ALLEGED BY WORLDCOM WITNESS CARSON AT 3.
A.	No. It is not "wholly inconsistent" with the Act if terms and conditions associated
	with interconnection are contained in a separate agreement that is referenced by
	the interconnection agreement. Indeed, that practice is common. Since the
	passage of the Act, many interconnection terms have been the subject of
	collaboratives and industry forums as well as contained in settlement agreements,
	separate licensing agreements and tariffs referenced by the interconnection
	agreement. For example, in Virginia alone, Verizon VA has entered into
	licensing agreements with WorldCom governing access to Verizon VA's
	Operator Services/Directory Assistance databases, including directory listings and
	branding. As noted in my Direct Testimony filed on August 17, Verizon VA even
	has existing licensing agreements with several of WorldCom's affiliates and
	subsidiaries governing access to Verizon VA's poles, ducts, conduit and rights of
	way. Numerous commissions have given at least tacit approval to this practice,
	by approving interconnection agreements that make reference to separate
	agreements. Moreover, because of the disparate manner in which state
	commissions address access to poles, ducts, conduit and rights of way, a separate

licensing agreement referenced by the interconnection agreement is especially

appropriate for these terms and conditions. Noticeably missing from WorldCom

Witness Carson's testimony is any discussion of its agreements with Verizon or any Virginia specific agreements.

A.

I

Q. WOULD IT BE "UTTERLY UNMANAGEABLE" TO INCLUDE THE
TERMS AND CONDITIONS GOVERNING ACCESS TO VERIZON VA'S
POLES, DUCTS, CONDUIT AND RIGHTS OF WAY IN A SEPARATE
LICENSING AGREEMENT AS ALLEGED BY WORLDCOM?

No, in fact quite the opposite is true. WorldCom Witness Carson states, "Verizon is requesting that a number of sections addressed in this proceeding take the form of separate stand-alone agreements. Thus, for example, in addition to the rights-of-way terms, Verizon is requesting separate documents for OSDA trunking and the terms and conditions related to the Directory Assistance database. If Verizon prevails, WorldCom will be operating under a series of separate agreements, which all would have to be somehow read together in order to determine the full range of interconnection terms and conditions." *Id.* at 3. WorldCom's claim is misleading in that the Parties already operate under these separate agreement without travail. Although the Parties' 1997 interconnection agreement did include rights of way terms and conditions, WorldCom's affiliates all operate under separate licensing agreements, as do other CLECs in Virginia. With the exception of WorldCom, none of these CLECs has opposed Verizon VA's use of the separate license agreement in any proceeding.

It is also important to weigh the respective burdens here. Verizon VA has established processes in place to handle all requests for access to poles, ducts, conduit and rights of way for all CLECs, cable television providers and telecommunications providers. Those processes have been administered by Verizon VA's Pole Conduit Licensing Center in Richmond, Virginia since 1998. As described in my Direct Testimony, Verizon VA currently has 136 agreements with CATV companies and 48 agreements with CLECs, telecommunications providers and independent telecommunications companies. Utilizing a separate agreement alleviates Verizon VA's administrative burden by not interfering with the current practice in Virginia. WorldCom's "burden" consists of nothing more than operating under different agreements for certain terms, a practice that it does now without any of the problems it now poses.

Q. IS IT "TROUBLING" THAT VERIZON VA ADVOCATES USE OF A SEPARATE AGREEMENT DUE IN PART TO ITS OBLIGATIONS UNDER THE MERGER CONDITIONS AS WORLDCOM ALLEGES?

A. Not at all. Pole and conduit license agreements have state specific provisions in them. To ensure nondiscriminatory access to poles and conduit, any CLEC requesting a new pole and conduit license agreement in Virginia is given the same agreement. All parties within the state are provided identical rates, terms and conditions.

Q. IS VERIZON VA'S CLAIM THAT LICENSE AGREEMENTS ARE TERRITORY SPECIFIC VALID?

l	A.	Yes. While the agreement used in Massachusetts is also used throughout the New
2		England Verizon territory, that form of agreement is substantially different than
3		the agreement used in the Mid-Atlantic territory encompassing Washington
4		D.C., New Jersey, Pennsylvania, Delaware, Maryland, Virginia, and West
5		Virginia. Moreover, the agreements are not interchangeable for several reasons.
6		First, many of the New England states require tri-party agreements between
7		Verizon, the power company and the licensee. Operating procedures are also
8		different and the attachment fees are split between the pole owners. This is not
9	•	true in Virginia. The New England agreement limits the number of poles on each
10		application to 200 and a maximum of 2,000 poles at any one time within a single
11		Planning Manager Area. The Virginia agreement has no such limitations.
12		
13		These are just a few of the differences. There are also differences with the New
14		York agreement and the agreement used in the former GTE areas.
15		
16	Q.	WHAT ISSUE REMAINS WITH RESPECT TO MAKE-READY WORK?
17	A.	WorldCom expects "a specific level of detail" on its invoices for make-ready
18		work Verizon VA performs. WorldCom Witness Carson, at 6.
19		
20	Q.	IS WORLDCOM AWARE OF THE DETAILS OF ANY MAKE READY
21		WORK VERIZON VA PERFORMS FOR WORLDCOM?
22	A.	Yes. WorldCom again provides the Commission with an incomplete picture of
23		the process of performing make-ready work. When WorldCom submits an

application to attach to a pole or occupy a conduit, a survey is completed and an estimate of make-ready charges is provided for WorldCom to review and approve. WorldCom is provided with details of the required work and has the opportunity to ask questions at that time. Verizon VA does not start any make-ready work until WorldCom sends its approval and advance payment for the work that was detailed by Verizon VA. At this point in the process, WorldCom has had many opportunities to get details of the make-ready work. If any other licensees are participating in the modifications, WorldCom would have been notified of that prior to any make-ready work being done. WorldCom is therefore aware of the details of the work.

l

Q. DO YOU AGREE WITH WORLDCOM'S PROPOSED LANGUAGE FOR 8 8.5 OF THE PARTIES AGREEMENT?

14 A. No. WorldCom proposes to add to § 8.5 of the Parties agreement the following language:

Notwithstanding the foregoing provisions, in the event Licensee presents VZ with a proposal from a contractor who meets VZ's training and safety requirements and is otherwise in good standing with VZ to complete such Make-Ready Work at a cost and/or time that is materially less than that estimated by VZ, VZ agrees to use such contractor to perform the Make-Ready Work in the time frame proposed by said contractor. [Licensee shall pay VZ for all Make-Ready Work performed by VZ in accordance with the provisions of this Agreement] within thirty (30) days of receipt of an [sic] detailed, itemized invoice from VZ.

WorldCom's proposed language fails to account for reality. Verizon VA schedules make-ready work for itself and all other CLEC and CATV providers on a first come, first served basis. Despite what WorldCom may believe, there are

10	Q.	DOES THIS CONCLUDE YOUR TESTIMONY?
9		
8		standard billing practice.
7		WorldCom's proposal of payment within 30 days is consistent with Verizon VA's
6		
5		CLECs, CATV providers or itself.
4		contractor that has been allocated for make-ready work by Verizon VA for other
3		other CLECs, CATV providers and Verizon VA because WorldCom may use a
2		make-ready work. Adoption of WorldCom's proposal could result in delays for
1		only a limited number of contractors in any state that are qualified to complete

11 A. Yes.

Declaration of Alan T. Young

I declare under penalty of perjury that I have reviewed the foregoing panel testimony and				
that those sections to which I testified are true and correct.				
Executed this 5 th day of September, 2001.				
llsII				
Alan T. Young				

DECLARATION OF ALAN T. YOUNG

I declare under penalty of perjury that I have reviewed the foregoing panel testimony and that those sections as to which I testified are true and correct.

Executed this 31 day of August, 2001.

Alan T. Young

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VERIZON VA'S REBUTTAL TESTIMONY ON MEDIATION ISSUES (CATEGORIES I AND III THROUGH VII)

PRICING TERMS AND CONDITIONS

- CHRISTOS T. ANTONIOU
- MICHAEL A. DALY
- STEVEN J. PITTERLE

SEPTEMBER 5, 2001

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4			
5			

1		I. INTRODUCTION AND OVERVIEW
2	Q.	ARE YOU THE SAME PANEL THAT OFFERED DIRECT AND
3		REBUTTAL TESTIMONY ON NON-MEDIATION ISSUES AND DIRECT
4		TESTIMONY ON THE MEDIATION PRICING TERMS AND
5		CONDITIONS ISSUES?
6	A.	Yes. The education and background of the Pricing Terms and Conditions Panel
7		members were described both in the Direct Testimony on non-mediation Pricing
8		Terms and Conditions issues and the Direct Testimony on Pricing Terms and
9		Conditions mediation issues.
10		
11	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY IN THIS
12		PROCEEDING?
13	A.	This rebuttal testimony responds to testimony relating to the potential interplay
14		between the interconnection agreement and any tariffs that Verizon VA may file
15		with the Virginia Commission in the future (Issue Nos. III-18, IV-30, IV-32, IV-
16		36, and VII-23 through VII-25).
17		
18 19	II.	INTERPLAY OF TARIFFS AND INTERCONNECTION AGREEMENTS (Issue Nos. III-18, IV-30, IV-32, IV-36, IV-85 and VII-23 through VII-25)
20	Q.	WHAT IS THE EFFECT OF AT&T'S AND WORLDCOM'S REFUSAL
21		TO RECOGNIZE THE APPROPRIATE LEGAL EFFECT OF A TARIFF
22		EITHER APPROVED OR EFFECTIVE IN ACCORDANCE WITH
23		APPLICABLE LAW?

Although AT&T and WorldCom claim that they need to achieve some measure of certainty through their interconnection agreements, what they really attempt to preserve is an arbitrage opportunity. AT&T and WorldCom hope to preserve a "best of both worlds" arrangement so that they can always choose the more favorable rates or terms of (i) their interconnection agreement or (ii) the applicable tariff on a case by case basis. While AT&T and WorldCom attempt to lock Verizon VA into rates and terms that for, a variety of reasons, should be updated in accordance with applicable law, they would not likewise be bound by the same contractual rates (i.e., under their logic, they could choose lower contract rates for a service even though higher rates have been approved or otherwise allowed to become legally effective by the appropriate commission, while at the same time they could purchase another service -- at rates lower than those set in the contract -- via rates that have been approved or otherwise allowed to become legally effective by the appropriate commission). Verizon VA's proposal ensures that all carriers -- including but not limited to AT&T, WorldCom, and Verizon VA -- receive services at rates, terms, and conditions that are fair and nondiscriminatory.

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Q. ARE AT&T'S AND WORLDCOM'S CONCERNS ABOUT THE TARIFF FILING PROCESS JUSTIFIED?

A. They are not. First of all, Verizon VA only infrequently files proposed collocation tariff revisions, and does not have a resale tariff, or an interconnection or UNE tariff. In the few states where a Verizon company has resale,

interconnection, or UNE tariffs, Verizon again only infrequently files proposed tariff changes -- to give effect to a change in law or to introduce new service or offering, etc. Thus, CLECs do not have many tariff filings to review and, as such, there is no undue administrative burden on them to review these filings (i.e., they do not need to be the "tariff police"). And for the few tariff filings that Verizon VA may make, despite AT&T's and WorldCom's rhetoric, Verizon VA's tariff filings receive significant attention and scrutiny by the appropriate commission and by numerous and various CLECs, including WorldCom and AT&T. This is especially true if and when Verizon VA might seek to change applicable rates. WorldCom witnesses Trofimuk's and Harthun's concern that Verizon VA's tariff could become inconsistent with the Telecommunications Act of 1996 ("Act") is a red herring. A commission would either approve or allow a tariff filing to go into effect under the standards of applicable law, including the applicable provisions of the Act. There is absolutely no basis to assume that a commission would approve a tariff in violation of the Act. The bottom line is that if Verizon VA's tariff is approved or allowed to go into effect pursuant to applicable law, then it should be "effective" for all carriers on a fair and non-discriminatory basis. AT&T and WorldCom that should not be allowed to avoid changes in applicable law that they do not like. In addition, and consistent with the New York Public Service Commission's recent order in the AT&T/Verizon NY, Inc. arbitration (cited in the Panel's Direct Testimony), a state commission, as a general rule, should not have to expend precious resources relitigating on a contract by contract basis, issues that it already has decided in a global proceeding. To the extent that

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1		a CLEC wishes Verizon VA to change the terms of a commission-approved and
2		legally effective tariff, but Verizon VA does not agree to the subject change, the
3		CLEC is always free to file a complaint challenging the tariff or its application.
4		
5	Q	DOES THIS CONCLUDE YOUR TESTIMONY?
6 7	A.	Yes, it does.

- -

1	Declaration of Christos T. Antoniou
2	I declare under penalty of perjury that I have reviewed the foregoing testimony and
3	confirmed that it is true and correct.
4	
5 6	Executed this 5 th day of September, 2001.
8	//ss//Christos T. Antoniou
9	Christos T. Antoniou
10	

Declaration of Steven J. Pitterle I declare under penalty of perjury that I have reviewed the foregoing panel testimony and that those sections as to which I testified are true and correct. Executed this 5th day of September, 2001. //ss//Steven J. Pitterle Steven J. Pitterle

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VERIZON VA'S REBUTTAL TESTIMONY ON MEDIATION ISSUES (CATEGORIES I AND III THROUGH VII)

RESALE

• JOSEPHINE MAHER

SEPTEMBER 5, 2001

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3		

l		1. INTRODUCTION AND OVERVIEW
2	Q.	ARE YOU THE SAME JOSEPHINE MAHER THAT OFFERED DIRECT
3		AND REBUTTAL TESTIMONY ON THE NON-MEDIATION RESALE-
4		RELATED ISSUES?
5	A.	Yes, and my education and background were described in my Direct Testimony
6		on non-mediation resale-related issues.
7		
8	Q.	DID YOU FILE ANY DIRECT TESTIMONY ON THE MEDIATION
9		RESALE-RELATED ISSUES?
10	A.	I did not. It was my understanding that the mediation resale-related issues were
11		resolved.
12		
13	Q.	WHAT IS THE PURPOSE OF YOUR REBUTTAL TESTIMONY IN THIS
14		PROCEEDING?
15	A.	The purpose of this testimony is to respond to the testimony of WorldCom
16		witness Argenbright with respect to the resale of advanced services (Issue IV-38)
17		
18		II. RESALE OF ADVANCED SERVICES (Issue IV-38)
19	Q.	DID WORLDCOM RAISE AN ISSUE REGARDING THE RESALE OF
20		ADVANCED SERVICES IN ITS PETITION FOR ARBITRATION?
21	A.	No. WorldCom's original statement of Issue IV-38 raised the issue of whether
22		WorldCom's proposed contract language listing various services for resale should
23		be included in the Parties' interconnection agreement. Neither in its Petition for
24		Arbitration or its accompanying proposed interconnection agreement did

1		worldcom suggest that the interconnection agreement should include a specific
2		reference to resale of advanced services as WorldCom witness Argenbright now
3		suggests.
4		
5	Q.	DESPITE WORLDCOM'S FAILURE TO RAISE THE ISSUE IT NOW
6		DESCRIBES AS ISSUE IV-38, WHAT IS VERIZON VA'S RESPONSE TO
7		WORLDCOM'S CLAIM THAT IT IS ENTITLED TO OBTAIN
8		ADVANCED SERVICES FOR RESALE FROM VERIZON VA?
9	A.	Notwithstanding WorldCom's failure to raise this issue, Verizon VA and
10		WorldCom made significant progress in reaching agreement on the resale
11		attachment and narrowing any open issue to this newly raised issue. Moreover, as
12		now raised by WorldCom, this issue is basically the same issue as AT&T Issue V
13		9 (resale of advanced services). Accordingly, rather than objecting to this as a
14		newly raised issue, Verizon VA simply refers to and incorporates herein its
15		testimony on AT&T Issue V-9 in response to WorldCom's newly raised Issue No
16		IV-38.
17 18		 Verizon VA's Direct Testimony On Non-Mediation Issues Resale (July 31, 2001), pages 5-6, (addressing AT&T Issue No. V-9);
19 20 21		 Verizon VA's Rebuttal Testimony On Non-Mediation Issues Resale (August 17, 2001), pages 3-7 (addressing AT&T Issue No. V- 9); and
22 23 24		 Verizon VA's Rebuttal Testimony On Non-Mediation Issues Advanced Services (August 17, 2001), pages 62-65 (addressing AT&T Issue No. V-9).
		•

1	Q.	PLEASE SUMMARIZE VERIZON VA'S POSITION ON WORLDCOM'S
2		PROPOSAL TO INCLUDE A SPECIFIC REFERENCE TO RESALE OF
3		ADVANCED SERVICES IN THE PARTIES' INTERCONNECTION
4		AGREEMENT.
5	A.	Just as Verizon VA pointed out to AT&T, at present WorldCom can get what it
6		seeks here access to advanced services pursuant to § 251(c)(4) from VADI-
7		VA directly. See VADI's FCC Tariff No. 1, Section 5, Part III; VADI-VA
8		Virginia SCC Tariff No. 1, 1st Revised Page 30 (Cancels Original Page 30), § 3.1
9		In the future, should Verizon VA reintegrate VADI the existing language to
10		which WorldCom and Verizon VA have already agreed will ensure that Verizon
11		VA offer for resale any advanced services it offers in the future at retail to non-
12		telecommunications carriers. That is, pursuant to the following agreed portion of
13		the Resale Attachment of the Verizon VA/WorldCom interconnection agreement,
14		Verizon "shall make available to MCIm, in accordance with this Agreement and
15		the requirements of Applicable Law (including, but not limited to, Sections
16		251(b)(1), 251(c)(4) and 271(c)(2)(B)(xiv) of the Act), Verizon's
17		Telecommunications Services for resale by MCIm; provided, that
18		notwithstanding any other provision of this Agreement but subject to the "change-
19		of-law" provisions of this Agreement, Verizon shall be obligated to provide
20		Telecommunications Services to MCIm for resale only to the extent required by
21		Applicable Law."

1	Q.	DID VERIZON VA PROPOSE ANY ADDITIONAL CONTRACT
2		LANGUAGE TO AMELIORATE WORLDCOM'S CONCERN
3		REGARDING ACCESS TO ADVANCED SERVICES AT RESALE?
4	A.	Yes. Verizon VA proposed the following additional contract language to
5		WorldCom (emphasized below):
6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22		1.1 Verizon shall make available to MCIm, in accordance with this Agreement and the requirements of Applicable Law (including, but not limited to, Sections 251(b)(1), 251(c)(4) and 271(c)(2)(B)(xiv) of the Act), Verizon's Telecommunications Services for resale by MCIm (which services, as of [FILL IN ACTUAL EFFECTIVE DATE OF AGREEMENT] in Virginia include, without limitation, Centrex, Station Message Desk Interface (SMDI), Operator Services and Directory Assistance Services ("OS/DA"), and 311 services; provided that Verizon shall make Advanced Services (as such term is defined by the FCC) available either directly or, at its option, through Verizon Advanced Data, Inc. (VADI), an affiliated entity that is subject to Section 251(c) of the Act; provided finally, that notwithstanding any other provision of this Agreement but subject to the "change-of-law" provisions of this Agreement, Verizon shall be obligated to provide services to MCIm for resale only to the extent required by Applicable Law."
23		Verizon VA awaits WorldCom's response to this proposed language.
24		
25	Q.	DID VERIZON VA PROPOSE SIMILAR LANGUAGE TO AT&T TO
26		RESOLVE AT&T ISSUE V-9?
27	A.	Yes. Verizon VA awaits AT&T's response as well.
28		
29	Q.	WHAT DO YOU PROPOSE THIS COMMISSION SHOULD DO?
30	A.	The Commission should reject WorldCom's newly proposed contract
31		language as unnecessary. Rather, the Commission should order the Parties to
32		incorporate only those portions of the Resale Attachment to which they

1		already have agreed. In the alternative, should the Commission determine that
2		further clarification is required, the Commission should order the Parties to
3		include Verizon VA's proposed provision referencing the provision of
4		Advanced Services.
5		
6	Q ·	DOES THIS CONCLUDE YOUR TESTIMONY?
7	A.	Yes, it does.
8		

Declaration of Josephine Maher I I declare under penalty of perjury that I have reviewed the foregoing panel testimony and that those sections as to which I testified are true and correct. Executed this 5th day of September, 2001. //ss//Josephine Maher Josephine Maher